

AAL	1339	+13	↑AN	CNA	250%	+1	↑	IMT	1436	-6	↓xd	RTR	423%	+3%	↑
ABF	772½	+6½	↑	CNE	1124	+58	↓AN	ITV	121%	-2%	↑	SAB	828	+1½	↑
AL.	944½	+4	↓	CPG	255%	0	↓xd	JMAT	1050	+3	↑	SBRY	295	+1	↑
ALLD	534	0	↓	CPI								SCTN	456%	+2	↑
ANTO	1340	-6	↓	CS.								SDR	784	+3	↓A
AUN	780	+5	↑	CW.								SGE	211	-1½	↑xd
AV.	650½	+1½	↓AN	DGE								SHEL	487%	+6%	↓ANxd
AVZ	363%	+4½	↓	DMGT								SHP	568½	½	↑
AZN	2094	+17	↓xd	DXNS								SMIN	856	+5	↑
BA.	254½	+3¼	↑N	EMA								SN.	541½	-3	↓
BAA	634½	+4½	↓	EMG								SPW	431%	-5%	↓xd
BARC	610½	+3½	↓AN	ETI	762½	-11½	↓	NRK	824	-1	↑A	SSE	944	+1½	↓AN
BATS	975	-7	↑	EXL	824	-7½	↓	NXT	1571	-3	↑	STAN	983	-12	↑N
BAY	279%	-1%	↓	FP.	405	½	↑	OML	430	+2½	↓	SVT	958½	-4	↓xd
BG.	484	+6½	↑	GLH	121	-3½	↓	OSM	120%	+3¼	↑	TATE	524%	¼	↓
BLND	870%	+1%	↑xd	GSK	124	1	↑ANxd	PI	468%	+¼	↑A	TCO	913%	-1%	↑
BLT	730½	+15	↑AN	GOS	500½	+5	↓	PSON	661½	+15½	↑AN	ULVR	501%	-2%	↓
BNZL	473	+¼	↑	HAS	129%	¾	↑N	RB.	1675	+15	↑	UL.	655	-6%	↑
BOC	1013½	+11½	↓	HBOS	870	-3½	↓A	RBS	1870	+10	↑	VOD	141%	+¾	↓AN
BOOT	686	-2	↓	HG.	320½	+3	↑A	REL	535%	+39%	↑AN	WMH	602½	½	↑
BP.	564½	+9½	↓ANxd	HNS	535%	+2	↑	TET	63%	+1%	↓A	WOS	1114	+4½	↑
BSY	579	-9	↓	HSBA	900%	-3½	↓	RG	1930	+7	↑	WPP	593½	+8%	↓
BT.A	214	-2¼	↓N	ICI	277½	-2¼	↑	RR.	263%	+2¼	↑N	WTB	916½	+7½	↑
CBRY	507%	-3%	↓	IHC	684%	½	↑AN	DSA	86%	+¼	↑AN	XTA	1067%	+5½	↓
CCL	3183	+13	↑xd	III	711½	-5½	↓AN	RTO	160%	+½	↑	YELL	475	+7	↓A



Havelock Hunter Stockbrokers Ltd

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Background

Havelock Hunter Stockbrokers Limited was founded in April 2004 as an *independent* firm.

The company was established specifically in order to deliver a highly personalised, expert service to clients who have found that individual attention is sadly lacking from many larger firms. Our aim was to combine our access to some of the most sophisticated and up-to-date dealing, valuation and settlement systems with our traditional belief in service quality and individual attention to detail. As a result, we believe that we can offer the *'best of both worlds'* to our clients.

Portfolio & Dealing Services

Execution Only Service

- * This service is suitable if you are confident in making your own investment decisions.
- * Your orders will be executed quickly and efficiently.
- * Our experienced dealers will provide you with information on prices, order book depth and trading volumes.
- * We will always strive to improve on the current screen prices.
- * Once completed, the details of your transaction will be reported back to you immediately and, in most cases, this will happen within seconds of you placing your order.
- * The service is available to you whether you have your investments registered in our Nominee account or in your own name.
- * The service is available on all investment vehicles.
- * Your telephone call will be answered quickly and you will never be routed through call centres or placed on hold for long periods.

Advisory Service

- * This service is suitable if you would like some help in making your investment decisions.
- * We can provide varied depths of advice and are happy to discuss investment matters with both new and experienced investors.
- * We are happy to discuss any specific ideas prior to you making an investment or disposal.
- * We can provide news and current opinions on a particular investment.
- * Alternatively, you may like us to model a portfolio to match your specific requirements. Our account executives will ensure that any 'breaking news' is communicated to you and our performance and stock analysis will provide regular updates and suggestions, ensuring that both you and your investments keep pace with market developments.
- * Our portfolio, PEP and ISA clients can also keep track of their investments via our secure website.

Discretionary Service

- * This service is suitable if you would like us to take investment decisions on your behalf.
- * We will model a portfolio to specifically meet your financial situation, investment objectives and risk profile.
- * We can act quickly in buying and selling on your behalf in order to take advantage of opportunities in the market as they arise.
- * We will provide regular valuations and reviews that will provide a comparison of the performance of your portfolio against a relevant benchmark index.
- * You will be able to access your portfolio valuation and statements via our secure website and you will, of course, be able to speak to your individual account manager at any time.
- * Your investments will be registered in our Nominee company and afforded the protection set out by the Financial Services Authority.

Valuations

Our portfolio valuation service is available to both advisory and execution only clients.

Valuations and portfolio details are available on our *Secure Website* or can be provided in hard copy format by fax or post. We can provide ad-hoc valuations upon request. All portfolio clients will receive our biannual reports and those using the Nominee service will also receive a *Consolidated Tax Voucher* at the end of each tax year.

The *'clear-cut format'* valuation outlines current holdings and portfolio history. Performance is measured against the leading indices and the income and deposit history is clearly shown.

Although the vast majority of our clients keep their investments registered in our Nominee Account, it is also possible for us to provide a valuation service where the investments are certificated and registered in your own name.

Nominee Accounts

Nominee Accounts are available to all client types.

Your investments are **registered** and **safeguarded** in our Nominee Account. The Nominee Company is a separate entity from Havelock Hunter Stockbrokers Ltd. It is obliged to report regularly to the **Financial Services Authority** and operates in accordance with the regulations laid down in order to safeguard and protect your money. Your investments are covered by membership of the Financial Services Compensation scheme. In addition to this scheme, your investments are covered by separate insurance of £1,000,000 per nominee account.

The beneficial ownership of shares held in the Nominee Account remains with you. Instructions are still required from you prior to any alteration to the investments.

Dividends are collected on your behalf and credited to your separate **Income Account** held with us. The money collected on this account can be paid out by cheque or by automated bank transfer whenever you wish. Alternatively, income can be used for reinvestment when appropriate.

At the end of each financial year, you will receive a complete analysis of the income and interest received, as well as a Consolidated Tax Voucher. This can easily be transposed to your annual tax return, or passed to your Accountant or Tax Adviser to assist in the preparation of the paperwork for your annual tax return.

We receive all company notifications relating to holdings registered in the Nominee Account. We will then contact you to **explain** the options available and advise accordingly.

If requested, all Nominee Accounts can be accessed via our Secure Website. If you prefer not to use this system you can request hard copy statements at any time. Regardless of preference, formal valuations are despatched biannually.

Using a Nominee Account reduces the settlement period for transactions, as there is no physical delivery of share certificates and transfer forms. Typically, proceeds from Nominee sales are available after three working days, rather than the usual ten days for certificated trades.

Other Services

PEPs & ISAs

Havelock Hunter Stockbrokers Ltd are authorised PEP and ISA managers providing full administration of these investment vehicles.

SIPP & SSAS Accounts

In conjunction with your Pension Manager, we can help you with your 'Self Select' pension provisions and are able to offer advice on the investments held in your **Pension Wrapper**.

Probate Services

In addition to providing Probate Valuations and Dealing services for Executors and Solicitors, we are also able to check and validate shareholdings and certificates. Included in the service we can offer clients involved in these matters is the speedy registration of death and probate with company registrars.

What to do Next?

Please do not hesitate to contact us if you require any further information regarding the services we are able to offer, or if you would like to arrange an appointment to discuss your investment requirements personally. Account application forms can be obtained by telephoning us or, alternatively, they can be downloaded from our website.

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Registered in England and Wales No. 5034447

**Authorised and regulated by the Financial Services Authority – Registered Firm 451354
Member of the London Stock Exchange**

www.havelockhunter.com

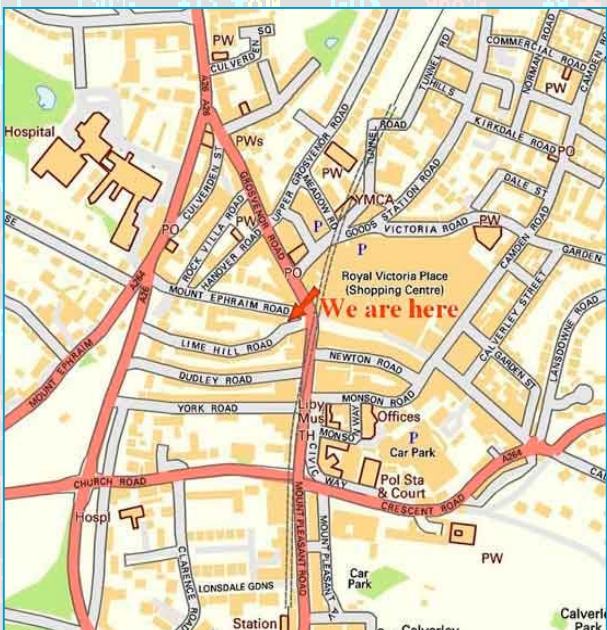


AAL 1339 +13 ↑ AN CNA 250% +1 ↑ INT 1436 -6 ↓ xd RTR 423% +3% ↑
 ABF 772% +6% ↑ CNE 1124 +58 ↓ AN 121% 2% ↑ SAB 828 +1% ↑
 AL. 944% +4 ↓ CPG 255% 0 ↓ xd JMAT 1050 +3 ↑ SBRY 295 +1 ↑



ALD 534
 ANTO 1340
 AUN 780
 AV. 650%
 AVZ 363%
 AZN 2094
 BA. 254%
 BAA 634%
 BARC 610%
 BATS 975
 BAY 279%
 BG. 404
 BLND 879%
 BLT 730% +12 ↑ AN CUS 900% 0 ↓

Maidstone +2 ↑
 Tonbridge +3 ↓ A
 Paddock Wood +6% ↓ AN xd
 Wells +5 ↑
 Crowborough +1% ↓ AN
 Tunbridge Wells +1% ↓ AN
 Burwash -4 ↓ xd
 Robertsbridge -1% ↑



By Train

Closest Station – Royal Tunbridge Wells
National Rail Enquiries 0845 484950

By Car

From M25. Exit at J5 and proceed on the A21 in a southerly direction. At Tonbridge, leave the A21 and continue towards Tunbridge Wells on the A26.

Other routes. Both the A21 and A26 provide main routes into Tunbridge Wells if approaching from the south.

Parking

It is a commonly held local belief that Tunbridge Wells has more Traffic Wardens per capita than anywhere else in the world! Clients are strongly advised to use the public car parks as indicated P. Although disabled parking facilities are available directly outside our offices, other parking at No.1 Mount Ephraim Road is very restricted.

CCL 3183 +13 ↑ xd III 711% 5% ↓ AN RTO 160% +1/2 ↑ YELL 475 +7 ↓ A